



2017-2018 Annual Report



ANNUAL GENERAL MEETING

7pm, Wednesday 7th November 2018

Agenda

1. Welcome
2. Apologies
3. Obituaries
4. Minutes of 2017 AGM
5. Reports
6. Election of Officers
7. Election of Committees
8. Appointment of Auditors
9. General Business

This report is for the period 1 August 2017 to 31 July 2018 for operations, and golf results from November 2017 to October 2018.

CLUB OFFICERS

Patrons: John and Dale Harrison

Vice Patrons: Bernie Allen; Peter Broadhurst

Honorary Life members : Keith Graham, Terry Lee, Brian Waghorn, Russell Lipscombe, Greg Cook, Brian Moss, Warren Mclvor

Board of Management

- President: Peter McSkimming
- Board Chairman: Peter McSkimming
- Finance Director: Joe Stanton
- Men's Club Captain: James Denyer
- Ladies Club Captain: Annmarie Angus
- Board Members: Anna Keys, Grant Morris , Cath Hart, Kelly Manu

Back (L-R): Peter McSkimming, Jim Denyer, Grant Morris, Joe Stanton

Front (L-R): Cath Hart, Anna Keys, Annmarie Angus

Absent : Kelly Manu



Board Sub committees

1. Finance and Risk: Joe Stanton, Peter McSkimming, Cath Hart, Warren Ogilvie (GM)

2. Marketing and Communication: Grant Morris, Cath Hart

3. Golf :

(i) The Course: Jim Denyer, Annmarie Angus, Grant Morris, Jeremy Cooper, Dale Harrison, Judy Chisholm Malcolm Saunders

(ii) Tournaments and Events: Anna Keys, Annmarie Angus, Lyn Throll, Dale Harrison, Scott McSkimming

(iii) Rep Pennants: Kelly Manu, Judy Chisholm, Annmarie Angus, Gavin Read

(iv) IT and Communications: Scott Wood, Judy Chisholm, Kelly Manu

(iv) Juniors: Kevin O'Neill, Carol O'Neill, Taman McKelvie

Ladies Golf Committee : Denise Over(President), Annmarie Angus, Lyn Throll, Dale Harrison, Judy Chisholm.

Mens Golf Committee: Jim Denyer, Marcus Raman, Gavin Read, Jason Hiko, Scott McSkimming, Jeremy Cooper, Scott Wood, Kelly Manu

Veteran's committee: Malcolm Saunders

PATRON

Another year of great golf and enjoyment seems to have been had by most. The course has dried out and the greens are looking great again. It is a tribute to the Greens Staff, the Board and the Course Sub Committee that we have passed through that uncertain time when all we could see was disease in our greens. We all continue to learn and keeping the putting surfaces in good condition will always test the skills of all. Hopefully those difficult times are behind us and with new knowledge and skills we can move on.

We would like to congratulate all the Club Officers, Managers and Front Office Staff for the way in which they have navigated another difficult year. It is always going to be testing times when you are dealing with 500 odd different personalities. Everyone has their own opinion and getting the best results out of difficult situations can be extremely complicated. The main thing is that we are able to keep positive and direct our attentions to the betterment of our Club. On that note, it is good to see the healthy number of nominations that are being accepted for all the Club Officers. There will be changes at this AGM and we need to support all those that are committing themselves to running our Club.

With those changes there will be numerous opportunities for you to join Sub Committees. Don't be shy about putting your hand up. I know of several projects that are about to take shape and we will need your help to make a success of them all. It is already great to see that we are getting more and more volunteer groups heading out onto the course. We are seeing the results of tree trimming, gardening, weed trimming, painting and mowing. The course is looking wonderful and with the sun and warmth returning we look forward to great summer golfing.

Get those names down for the fun tournaments that we all enjoy in the lead up to Christmas. Patrons Trophy is a mixed tournament (we need more women players) and in the World Cup of Golf, we need to break the run of the South Africans .The Xmas Hamper Day is always great fun. Closing Day is an awesome day with some rivalries.

Dale and I wish to thank you all for your support during this year, and wish you all a safe and happy festive season.

John and Dale Harrison

Thank you to our family of sponsors



PRESIDENT

and

CHAIRMAN

As President/Chairman I would firstly like to take this opportunity to thank all the Redwood Park members who support their club in so many ways.

The word 'club' in New Zealand has always meant a group of people banding together for a common interest, in our case golf, who work together enhancing the facilities for the enjoyment of the common interest.

For Redwood Park it is the members who volunteer on the course (trimming trees, spraying, weeding, cutting grass), the members of subcommittees who help plan/run and organise the operating side of the club (the course/tournaments/raffles/fundraising), those who contribute time with Juniors learning the game, the Board who provide club direction and planning to ensure that each dollar is spent wisely.

As with any business, and golf clubs are a business, falling revenue is a major concern. The reviews undertaken by our GM, Warren Ogilvie, on club expenditure during 2017, and the input from members at the member forum, clearly identified the two sectors of Redwood Park that required addressing. The Board needed to address expenditure beyond income and review the income streams available for the future. Following much discussion, the creation of a strategic plan was completed to provide a guide going forward.

To achieve a 'living within our means' budget some changes had to be made. These changes, while concerning for some, have been made to prepare the club for the future. Without these changes our meagre funds would have disappeared and the existence of Redwood Park would have been under threat.

The financial result for 2018 has seen a major shift from recent years and maintaining operating costs along these lines for a couple of years will strengthen the club financially.

I would like to extend my thanks to the Board of 2018 for the contributions made in supporting the direction of the club. Your efforts have been valuable in reshaping Redwood Park for the future and I am certain that utilising the plans put in place we will all see the benefits in time to come. Generally, it is not fair to name any specific person as all Board members have contributed extensively to topics under discussion. However, in this instance I would like to thank Joe Stanton, who as Finance Director, has brought his vast commercial knowledge and expertise to this role. I know other members of the Board have appreciated Joe's knowledge and clarity of expression during discussions.

Going forward it is important that the club subcommittees develop strong preparatory plans and develop ideas for presentation to the Golf committee in order of priority. These can then be brought to the Board for funding allocation and planning commitment. Using the annual plan process the Board can address funding options and allocate or seek specific income to fulfil the plan.

Currently the Board has commenced a review of possible 'spare' land, with options of sale or development. This is to shore up club reserves and enable infrastructure course work to be carried out. As a 'not for profit' organisation there are specific compliances that must be met to develop or sell land. These processes take

considerable Board member time, so it is important that the subcommittees undertake their roles diligently enabling the Board to pursue major funding considerations.

To Warren and our administration, greens and bar staff, a special thank you for all your efforts in the past year. The changes and challenges you have risen to speak volumes as to your support for Redwood Park. We thank you for this.

The second factor identified was improving the course standard, allowing every player better enjoyment of our facilities. To achieve this and other identified sectors, the Board decided to restructure specified subcommittees under the golf committee umbrella, convened by the Club Captains. These subcommittees were to enable greater member input in planning projects and requirements for the future. Course development/Pennants/Communication & Technology/Tournaments and Fixtures/ Junior development were the sectors identified. As the course is paramount to us all, the club entered into, through member connections, a scientific assessment of our greens to assist course staff in knowing what specifics for improvement may be needed. This approach has identified some fertiliser elements that can improve grass growth and disease control with the course staff preparing plans for implementation. This is the first step prepared by the course subcommittee, lead by the Club Captain and the golf committee.

Other course improvements have been assessed and planned for the coming summer/autumn period, while additional improvements have been identified and assessing these is currently being carried out.

A special thanks must go to the many stalwart members, who through their companies and businesses, provide materials, expertise and guidance to the many challenges that exist in operating a golf course. Without your dedicated efforts, often without charge, the success of a project or event would be called into question.

Clubs only survive through the efforts of members and Redwood Park is fortunate to have many members who care deeply about our club and what golf offers to West Aucklanders. May this long continue.

To all Redwood Park members, I challenge you to participate in your club. Your unique skillset or network support may be the key element to a special project or the expertise required in preparing a plan. Paying a subscription is but a small piece of what makes a club work. Speak with any member of the Board or staff if you consider you are able to contribute in some way.

Unfortunately, in late winter, Darren Julian resigned as Course Superintendent to follow a different vocation. Redwood Park has been fortunate that Daniel Quelch, who as 2IC to Darren for a number of years, was willing to undertake an Acting Course Superintendent role while the GM and the Board reviewed options in seeking a replacement. Daniel, like Darren, has extensive knowledge of the Redwood Park course and conditions, and we thank him for stepping into the breach.

For those members who partook of the various club tournaments or events and were successful I extend my congratulations to you all. Defending titles is a greater challenge than winning them in my experience, good luck next year.

To those members who represented Redwood Park in North Harbour competitions and other events around the country we congratulate you on your achievements.

To the Pennant teams of 2018, congratulations on your achievements even though the successes of the past eluded you. We hope that 2019 is your year.

To all our representatives I wish to thank you all on behalf of all members for representing our club with distinction.

To those members who just enjoy a round of golf in some of the most enjoyable surroundings in urban Auckland, I hope you continue to enjoy your golf and are able to entice friends to enjoy the surrounds with you. The Board, staff and subcommittees are always striving to improve our lot in providing a better experience for all.

On a sadder note I wish to extend on behalf of all members our condolences to any member or friend of Redwood Park who lost family or friends during the past year.

As this is my last year on the Board I wish to thank all members for the honour of being able to support this wonderful club. I would hope that my small contribution has paved the way for others in providing expertise and protection of the dream's others had before us.

May your summer golf be spectacular, and Christmas time with family and friends most enjoyable.

See you at the AGM.

Peter McSkimming
Club President and Board Chairman

FINANCE DIRECTOR

Financial Report 2018

Summary

Significant progress was made during the year in improving the overall financial performance of the club with an emphasis on arresting the imbalance between income and expenditure. While a small net loss was incurred it was lower than the previous year. A pleasing pre-depreciation operating profit was generated for the year, reflecting the improved financial performance.

For the year ended 31 July 2018 the club recorded a net loss of \$15k compared to a \$129k loss the previous year. A pre-depreciation operating profit of \$31k was achieved compared to a \$86k loss for the previous year.

A combination of increased income and reduced expenditure led to the improved financial outcome when compared to the previous year. Total income of \$808k was \$26k (3.3%) up on last years \$782k. Total expenses of \$822k were \$89k (9.8%) lower than the previous year's total of \$911k.

The clubs total cash and investments position at year end was \$167k some \$41k lower than the previous year's balance of \$207k. While cash flow from the club's operations was near neutral there was an investment made in purchasing a new greens mower, diluting the overall cash and investments balances.

Income

With the level of full-time participation and memberships continuing to be under pressure, an increased emphasis has been made to broaden the sources of income outside the traditional funding model for golf clubs. The net result of these efforts was to see a modest rise in overall club income despite the pressures associated with declining memberships.

Revenue generated from the Bar declined by \$16k to \$158k for the year continuing the recent trend of declining consumption. Bar net profit however was similar to last year due to improved margins.

Membership subscription income was down 9.6% to \$339k as the club continues to wrestle with the increased casualisation of golf and the impact that is having on the number of golf participants who take up membership subscriptions.

Conversely green fee income grew by \$13k (11.2%) to \$130k as the club benefited from the increased levels of casual golf being played by those who participate in the sport.

Income from other sources (Sundry Income) totalled \$174k and was \$63k (57.2%) up on the previous year, and contributed in excess of 20% of the total income for the year. Initiatives implemented during the year lead to significant increases in income being generated from cart hire, Club tournaments, house rental, sponsorships and course hire. In addition, the development levy and grant income receipts were used to help fund the new greens mower.

Expenses

Balancing the need to provide a quality golf experience for the membership while keeping the club's operating costs under control is no easy task and often involves compromises being made in order to get a mutually acceptable outcome.

Reductions in expenditure of near 10% on the previous year's actual resulted in Total Expenses of \$822k.

Bar expenses reduced relative to the lower volume of sales being made while there was a modest reduction in administration costs driven by a lower wage bill and an insurance recovery because of the April storm.

Clubhouse costs were down 20.6% year on year as positive financial changes were made to the way in which both catering and cleaning services are delivered to the membership. Golf expenses were comparable to last year with the increase in tournament costs being offset by savings in other areas.

Course expenses of \$288k were \$55k (16.4%) down on the previous year's total of \$334k. Costs across all areas of the course were carefully monitored and savings made in many areas while trying to not compromise the quality of the course. The most significant saving arose in wage costs following a review of the staffing levels required to maintain the course.

Profitability

While the club still incurred a small Net Loss of \$15k for the year it did represent a significant improvement on the previous year's result so from financial perspective there has been a positive improvement in the financial performance of the club.

Encouragingly after adding back the depreciation charge of \$46k for the year the club generated a pre-depreciation profit of \$31k compared to a \$86k loss in the previous year. This is an important measure as it demonstrates the financial performance from a club operations viewpoint and can be used as a measure of the effectiveness of the steps undertaken to improve the overall financial performance of the club.

Capital Expenditure

The purchase of a replacement Greens Mower that had been approved by the Board in the previous year was completed early in the financial year.

Financial Outlook

Considerable progress has been made in addressing the overall financial health of the club from an annual operations performance and the challenge is to maintain the momentum generated in the last year.

The club remains in a vulnerable position with its low level of cash reserves and a current inability to borrow funds due to its marginal annual operating cash flow position.

Revenue growth generated from non-traditional streams will be critical to providing additional funding not only to balance the operating costs of the club but to also provide a source of cash for course development projects and essential capital replacements.

With the Strategic Plan now in place supported by an annual operating plan and financial budget we now have a framework to be used to take the club forward.

Joe Stanton

Finance Director

MENS CLUB CAPTAIN

I seem to recall starting last year's report on a similar note but it would be fair to say we have had another pretty wet winter. This has had a major impact on our more senior members who have found the underfoot conditions a little bit of a battle. Mind you, I think some not so young have had issues with the wet conditions.

Most members would be aware that Daniel has taken over temporarily as Course Superintendent. I would like to take this opportunity to thank Daniel, his staff and those voluntary members who give of their time to maintain the course. It would be fair to say that in a few short months the course seems transformed. My thanks also to Darren for the sterling work he put into the club over many years and I wish him well in his new endeavours.

Most of the tournaments have been run and won, and to the winner's, congratulations. As like 2017 numbers competing in this year's tournaments were well down. It is sad to see a tournament like Top Dog unable to attract enough entries to fill all the qualifying spots (32).

To all those members who played, sponsored and supported the pennant teams in 201, many thanks for your efforts.

By my reckoning there are 3 major events remaining this year; World cup of golf; Hamper day and closing day. Get your teams together and let's try and fill these events up.

A gentle reminder to those who may not have played in last year's Men's Masters. The grapevine tells me the prizes being organised for next year's event are going to be bigger and better, so keep your eyes open for when entries open.

This is my last Club Captains report as I am standing down. I would like to thank all those who have been members of the Men's committee over the last 3 years for your support and work during this time. I wish my replacement all the best for 2018-2019.

To all RPGC members have a great Christmas/New Year and don't forget to repair your pitch marks and divots.

Jim Denyer
Club Captain

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LADIES CLUB CAPTAIN

My two years as Captain has sadly come to an end and it has just flown by. I would very much like to thank the committee for their hard work and the tireless on-going support you have all given me. It has certainly had its ups and downs, but was well worth the experience.

Once again the winter weather has not been kind to us golfers, but at least we fortunately managed to complete all the competitions. Many have pulled out, but there was a few brave souls who pushed through regardless of the conditions. These ladies were either very dedicated or just plain insane! (I really believe they practice in the shower at home). Congratulations to all those who have won matches, trophies or scrambles playing golf this year and commiserations to those who have lost. As they say there's always next year.

I am grateful to Judy Chisholm and Dale Harrison for helping lead the Pennants teams for this year. As I led the Midweek team I know how much effort it is to co-ordinate a team. Those ladies who committed to playing every week even in bad weather thank you for your dedication. Our reserves, thank you too for standing in sometimes at a very last minute notice, you are invaluable to the teams.

Our Saturday Ladies group has expanded considerably, it's great to have seen so many new faces this year. I would love to see you all back next year, and hope this growth continues. Sadly our Midweek Ladies has had to disband due to a lack of interest as many ladies now work or have other commitments. We have introduced a Shoot-Out competition this year, I think it will be a lot of fun finalising the winners in December. Next year a 3 putt club will be introduced, this sounds ominous I think it will be a bag of laughs.

The Mystery trip to Waikere went extremely well, thoroughly enjoyed by all who participated. Closing day has again been generously organised by Dale Harrison to Clarks Beach, last year was awesome and I am certainly looking forward to playing there again. There is always a lot of laughter and comradery on these occasions

This year Choctober was very exciting, with the most teams ever participating. Thanks to the selected committee for your dedication to this event and all the volunteers who contributed in some way for a very successful, enjoyable day. Well done!

Huge thanks to Russell and Shelley for co-ordinating events and forever answering our emails and endless questions. We all really appreciate the tremendous dedication you have to Redwood Park. Debbie and Leigh your awesome smiles and fantastic service always make our day brighter. Joh you work tirelessly in that kitchen, the catering has been superb especially for our special luncheons and events. Thank you for your kind heart and co-operation throughout the year. Darren has resigned this year but Daniel and the Greens Staff have the course looking fabulous. Thanks boys for an awesome job as we all know it's been a tough winter for you. I also thank the current board members and the General Manager for their support as a newbie on the job, it certainly has been enlightening and challenging.

Finally as I hand over the reins to a very efficient Lyn Throll who has been my amazingly, incredible right hand woman I ask that you continue to support her as Club Captain for 2019.

Annmarie Angus
Women's Captain

JUNIOR DEVELOPMENT

It has been a hard year for the juniors this year, weather wise, with many days wet and cold. We are so grateful for all the help and support we get from parents, especially Taman McKelvie and Robin Waugh. We could not run the sessions without them .

Anthony Bates won the Club Junior Championship this year and we are all proud of him.

Next Year Coaches Inc will create, lead and deliver the programme with our support. They will deliver coaching sessions on Sunday mornings and will let us know what the juniors need to practice on Sundays and Mondays. All beginners and new participants will start the junior programme on Sunday mornings with Coaches Inc. We will continue with the juniors we have now on Monday afternoons .

December 2nd is our end of year competition, BBQ and prizegiving . This is a family affair.

Many thanks and appreciation are extended to all those that help the junior programme .

Kevin O'Neill
Junior Director



Thank you to our family of sponsors



VETERANS

It has been a disappointing year in the Vets section, with less numbers of players that are turning up. For the Thursday scrambles have dwindled to an all - time low. Average number of people turning up through winter was down to around 20. Now that carts are available and the course drying out, that number has risen to around 25. I think that next year, we should seriously look at just running it like a Saturday scramble, with members booking their own tee times between 7:45 am and 9:00 am ;paying their entry fee; cards handed in at end of the round and prizes will be given to them the following week, as most members do not stay for long anyway.

Western Vets will stay in the current format. Sundry events during the year can remain in place. (mid week champs etc). There will be a couple of exceptions to this: Maungakiekie visit, The "Classic" and the Xmas Tournament.

The vets are a special brand of people and it is a privilege to know them and to play golf with them, which I will continue to do, no matter what format we take in the future.

Malcolm Saunders
Chairman

Thank you to the veterans sponsor:

Bruce Moore, Licensed Salesperson REAA ph. 0272833442



GENERAL MANAGER

The development of a strategic plan in August 2017, set the priorities the Club wanted to achieve for the next few years. The focus of the past year has been to initiate the various changes required to achieve a successful plan.

1. Improving our Organisation

The management of the organisation was re structured with the establishment of Board sub committees to ensure an integrated approach in the achievement of strategic goals.

The annual financial accounts show an increase and diversity in revenue streams. Championship and trophy events retain their importance throughout the year but other tournaments have been essential in raising revenue. The open events of the Men's Masters, Holiday Open, Ladies Choctober and Vets Classic are key fundraising events for the Club. These open tournaments are supported with profitable results for other member tournaments.

The Club has used a variety of communication platforms to communicate with members and the community; such as e – news, face book, mobile app, clubhouse notices , media releases and officer and staff representation.

The building of business partnerships has continued with nine businesses now part of the family of sponsors and a tenth business to be announced soon. More Business support of our key tournaments has contributed to improved financial success and better recognition of participant achievement.

The main collaborative project initiated this year has been to investigate the opportunities with Waitakere Golf Club. The changing golf participation market and the location of two courses in close proximity were motivating reasons for us to initiate conversations with Waitakere, with support from NZ Golf. The project has not led to any significant outcome, as both golf clubs had different visions and a difference in their willingness for change.

2. Course and Asset development

Improving the quality of the course is the number one priority of the Board. All greens were tested and an improvement plan is being implemented with input from Agrifert, Eurofins, the Course Superintendent, and selected Club members.

During the winter, parts of the playing area that were draining poorly or soft/muddy under foot, were mapped. Creation of these maps is nearly complete and will be useful for a golf committee to determine priorities of drainage work to improve the playing quality of the course.

A course policy and standards document has been written to indicate the standards that members expect in course maintenance for both standard weekly play and for championships.

Our Course maintenance machinery is aging. We were successful in adding a new greens mower to our assets, thanks to the grants received from The Trusts Charitable Foundation, Four Winds Foundation, the development levy paid by most members, and the donation from the Veterans group.

3. Improving the golfing experience to our members and other participants

NZ Golf is encouraging the golf sector in Auckland to change and has highlighted this need in its publication “enriching Auckland through golf”. NZ Golf is encouraging Clubs to offer more diverse and rewarding experiences for participants and create pathways for participation.

The trend of a falling membership is a hard one to stop as an aging membership leave the sport and a younger generation participate in other recreation and are reluctant to join sports clubs.

Introductory experiences were marketed to the community in October as “Golf’n Glam and Bash and BBQ”. These were followed by beginner coaching clinics with four members joining after this. These introductory experiences were appraised and I have modified the recent introduction experiences to obtain more successful outcomes.

Developing a relationship with PGA coaches, from Coaches Inc has also be part of the strategy of improving the golfing experience.

We have provided flexibility in membership types, such as a summer membership, 9 month, and a sliding scale of membership fees from 20 years of age. The number of members between 20-34 years has remained consistent for the past two years. The Board re assessed and implemented a new discount rate for these members for the 2018-19 financial year.

Attracting the casual golfer to play at Redwood Park is an essential element of our business. Initiatives in this area have included a sliding green fee rate, and \$15 after 5pm. We will continue to assess the products we offer the casual players, to drive participation, and be market responsive in the membership types we offer.

A review of our junior programme has occurred over many months to fit our strategy of growing participation and providing a clear development pathway for our young participants. I seek a programme that will provide the participant with a modern experience; delivered by trained coaches; a programme endorsed by NZ Golf that is affordable to the community and is supported by the Junior Director. The youthful population in West Auckland and growing urban development in the nor west, means that our junior programme has to deliver an attractive product to compete with other recreation interests. NZ Golf is also investing in this age group with a Futures programme and Redwood Park is aboard with this.

4. Our People

Staff restructuring in response to financial limitations created some hardship at the start of the financial year. Balancing the delivery of service expected by members, with an available budget for labour has meant careful management of operations. For many staff, a restructure process was a new and fragile experience. The outcome was an adjustment in staff numbers, an adjustment in staff hours, and the re prioritising of work tasks. For some staff it meant taking on different responsibilities. The staff have worked very hard to maintain a quality in service, within the limitations set, and in many cases that has resulted in working longer hours. I would like to thank the staff for their dedication to the members.

I would also like to thank the many club members who volunteered their time to complete a variety of tasks. This helped with meeting financial goals and the provision of tasks re prioritised in the labour cost restriction.

In summary, the vision is to create the best opportunities for our members and for golf to thrive in our community. The challenge in the past year has been to rationalise in order to change the financial outcomes,

try to maintain an excellent golfing experience in a tight and changing framework, and keep a forward thinking vision alive. I believe there has been significant success in achieving the goals in year one of a 3 year strategic plan.

Warren Ogilvie
General Manager

Thank you to our family of sponsors



LADIES HONOURS BOARD

EVENT	WINNER	RUNNER UP
Women's Silver Strokeplay Championship	Ellen Doughney	Dale Harrison
Women's Bronze 1 Strokeplay Championship	Leigh Richardson	Hyun Sook Lee
Women's Bronze 2 Strokeplay Championship	Margaret Alldred	Cathy Ilias
Women's Bronze 3 Strokeplay Championship	Jo McKinstry	
Match play Championship – silver	Dale Harrison	Kay Lum
Match play Championship - bronze 1	Joanna Cha	Hyun Sook Lee
Match play Championship – bronze 2	Margaret Alldred	Denise Over
Match play Championship – bronze 3	Anne Guest	Jo McKinstry
Championship Pairs (Nov 2017)	Whyelin Loh/Hyun Sook Lee	Dale Harrison /Yvette Nicolson
Top Cat	Whyelin Loh/Hyun Sook Lee	Margaret Alldred/Barbara Turley
Shamrock Cup	Whyelin Loh	
All Irons (Nov 2017)	Kay Lum	Leigh Richardson



Strokeplay champions (L - R)

Ellen Doughney, Leigh Richardson, Margaret Alldred, Jo McKinstry

Shamrock Cup (net); Whyelin Loh



MENS HONOURS BOARD

EVENT	WINNER	RUNNER UP
Senior Strokeplay Championship	Marcus Raman	Andrew Howell
Intermediate Strokeplay Championship	Jeremy Cooper	Gavin Read
Junior Strokeplay Championship	Anthony Bates	Chris Kell
C Grade Strokeplay Championship	Craig Langson	Justin Roberts
D Grade Strokeplay Championship	Kelly Manu	Roger Bilik
Midweek Championships	Geoff Hall	Garth Bagnall
Championship Pairs (Nov 2017)	Garry Ball /Robert Poole	Steve Browne/Malcolm Saunders
Senior Matchplay Championship	James Denyer	Ben Jujnovich
Intermediate Matchplay Championship	David Harrison	Mathew Eagleson
Junior Matchplay Championship	Vijay Moodley	John Harrison
C Grade Matchplay Championship	Allan Robertson	Gary Tai
D Grade Matchplay Championship	Roger Bilik	Justin Davis
Mid-week Matchplay Championship	Jong-il Jung	Yong Chan Yun
Top Dog	Steve Cleal and Jason Hiko	Phil Denmead/Roneel Prasad
Top Dog Flight	Roger Bilik/Malcolm Saunders	
Presidents Trophy	Allan Robertson/Ross Dimery	Mike Smidt/Shane Gerraty
Summer Shield	Justin Davis	David Lazarus
Stan Walker Trophy	Allan Robertson	Bryce Colley
All Irons (2017)	Justin Davis	Garry Ball
Chris Knight Cup	Kelvin Currie	Mike Smidt
PGA Trophy	Allan Robertson	Kelvin Currie
Shamrock Cup	Malcolm Saunders (nett) Marcus Raman (gross)	
Patrons Trophy (Nov 2017)	Dale and John Harrison	Chris and Caroline Peak
Shoot your age	Arthur Kearsley	7/11/17:shot 85; age 86



Men's Strokeplay Champions (L-R)

Marcus Raman, Jeremy Cooper, Anthony Bates, Craig Langson, Kelly Manu



Men's Matchplay Champions (L-R)

James Denyer, David Harrison, Allan Robertson, Roger Bilik, Vijay Moodley



More Trophy winners



Presidents Trophy

Allan Robertson/Ross Dimery



Chris Knight Cup

Kelvin Currie



PGA Trophy

Allan Robertson



Stan Walker Trophy

Allan Robertson



Shamrock Cup (net)

Malcolm Saunders

Thank you to these business's for providing their support to our events Aug'17 – Jul'18

- ❖ Fuzion Travel
- ❖ Heritage Waitakere Estate
- ❖ Aussie Butcher, Henderson
- ❖ Pak'n Save, Lincoln Rd
- ❖ The Clubroom (ex Prodrive)
- ❖ Tasti Products
- ❖ Mitre 10 Westgate

- ❖ Babich Wines
- ❖ Guylian Chocolates
- ❖ The Coffee Club Lincoln Rd
- ❖ ET TU café Te Atatu Peninsula
- ❖ Chikos Restaurant Lincoln Rd
- ❖ Greenstone and Paua Factory Shop

Holes in one between August 2017- July 2018

- Youngok Lee, 5th
- Josh Hukui , 2nd
- Andy Oh, 16th
- Graham Smyth , at Springfield , 16th
- Garry Ball, 8th
- Ken Watson ,8th
- Gerry Vogel , 10th
- Chris Shin, 8th
- Stuart Mair , 13th
- Tony Jack, 5th
- Kevin O'Neill, 13th
- Yoon Taik Choi , 5th
- Michael Smidt, 13th



Congratulations to all on a great shot!

NORTH HARBOUR GOLF ASSOCIATION

Ben Jujnovich was a member of the NHGA men's team that played against Auckland Golf Assn on 10 June. Congratulations Ben!

Our Pennant teams results

- West Coast: runners-up
- Sunderland : 6th
- Kaipara : 10th
- Interclub section 1 : 2nd
- Interclub section 2 : 5th
- Ladies Weekend section 1 : 3rd
- Ladies weekend section 2 : 8th
- Ladies Midweek section 2 : 8th
- Mixed : 4th

Many thanks to all club members who chose to play, and club members who supported the teams.

Many thanks to Team Managers: James Denyer, Tom Waitai, Allan Robertson, Kelly Manu, Judy Chisholm, Dale Harrison, Annmarie Angus, Malcolm Saunders, Theresa Dirks.



Ladies Weekend Pennants Team 2018

Thank you to Pennant team sponsors



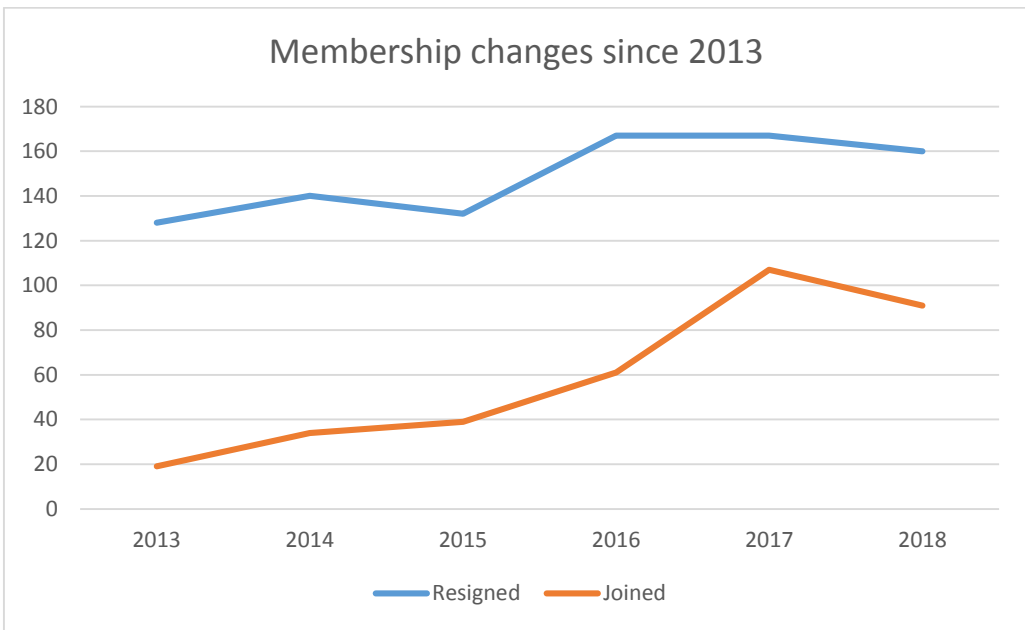
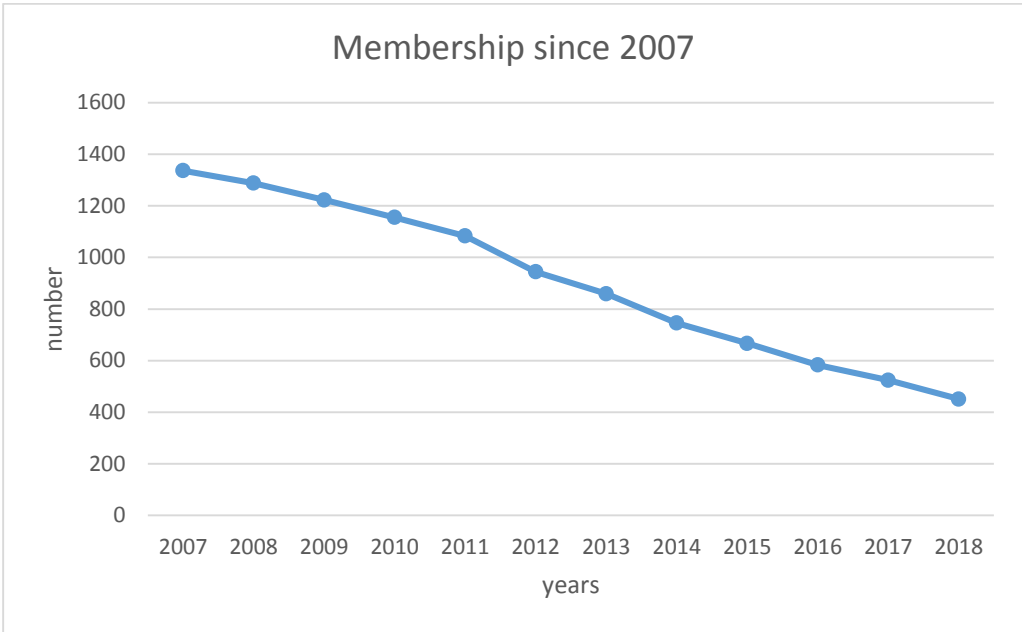
**Ben and Brothers
Builders**

0273590155

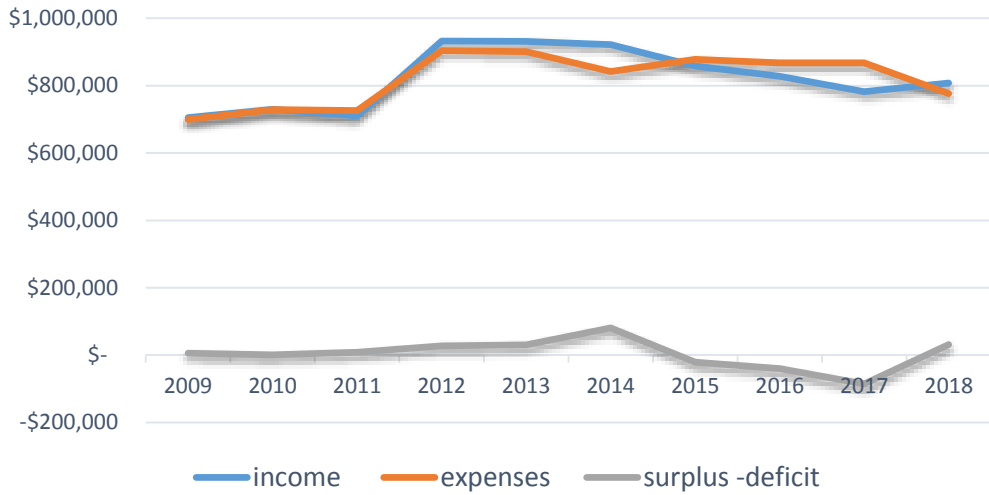
ANNUAL ACCOUNTS

Please refer to the Audited set of annual accounts 1 August 2017 – 31 July 2018

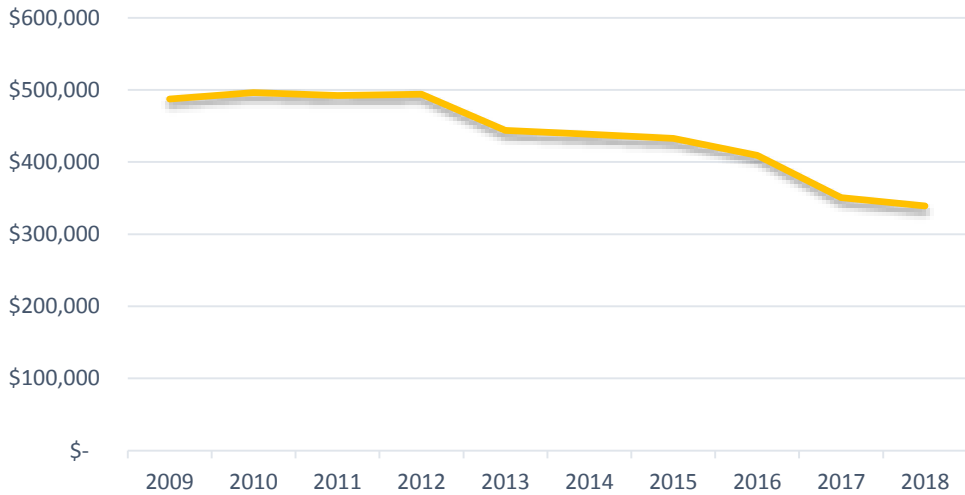
TRENDS AND PATTERNS



Trading income vs expenses since 2009 (pre depreciation)



Membership subs income 2009-2018



Green fee income 2010-2018

